KVIC- REGP-Gramodyog Rojgar Yojana **Project Profile on Neon Sign Boards**

Introduction

The Neon sign board is one of the most popular and attractive media of advertisement widely used by industrial and commercial firms to popularise their proudcts among the general public. The neon sign board that is installed on tall buildings attracts the attention of people even from distant places and hence it is ideally suited for advertisements in busy places like big town and cities. With the expansion of trade and industry the competition in every field is growing day by day. After liberalization of economic policy, variety of foreign goods are available every where at cheap rates creating tough competition for industrial and consumer goods in the local market and advertisement has become very essential for the success of any business activity.,

Process of Manufacture: The Neon tubular lamp that is used in the Neon Sign Board is a cold cathode type discharge lamp in which discharge takes place between two electrodes placed at the ends of the tube. In long tubular lamps used for advertisement purposes, several thousand volts is applied between electrodes for which supply is given through a high voltage transformer having high leakage reactance. The Neon lamp of different colours are used for advertisement purposes and the desired colour is produced either by filling lamp with suitable gas or by using glass tubes coated with suitable fluorescent material as per the requirements. Now a days latter method is generally adopted for producing Neon lamp of different colours.

inam	e of the Product :	Neon Sign Board	JS	
Proje	ect Cost :			
a	Capital Expenditure			
	Land	:		Owr
	Workshersq.mtrs	7	′5 Rs.	
			_	
	Equipment ding transformer 7.5 kVA 230/2500			217,000.00
Vacuum Tester-1 Hand op	ding transformer 7.5 kVA 230/2500 pump 1 Micron- 1, Gas Filling Unit , Tipping, Torches, splicing torches erated sheet machine-1, Arc weldit 2 kVA-1, Bench Drilling machine 1	t - 1, Gas plant- 1, High freq s, ribbon burners-1, Hand s ng Transformer 12 kVA-1, S	15000 V.60 ma -1, uency Vacuum heering machine-1, Spot welding	217,000.00
Vacuum Tester-1 Hand op machine	ding transformer 7.5 kVA 230/2500 pump 1 Micron- 1, Gas Filling Unit , Tipping, Torches, splicing torches erated sheet machine-1, Arc weldit 2 kVA-1, Bench Drilling machine 1	t - 1, Gas plant- 1, High freq s, ribbon burners-1, Hand s ng Transformer 12 kVA-1, S 13 mm Dia, Bench Grinder-	15000 V.60 ma -1, uency Vacuum heering machine-1, Spot welding	217,000.00
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3	Estimated Annual Production Capacity:				(Rs. in 000)		
Sr.No.	Particulars Capacity in tons			Rate	Total Value		
1	Neon Sign Boards				1178.38		
TOTAL		0.00		0.00	1178.38		
4	Raw Material	:	Rs.		570,000.00		
5	Labels and Packing Material	:	Rs.		5,000.00		
6	Wages (2-Skilled &2- Unskilled)	:	Rs.		288,000.00		
7	Salaries (MANAGER-1)		Rs.		120,000.00		

PAGE(2)

8	Administrative Expenses	:	Rs.	40,000.00
9	Overheads	:	Rs.	60,000.00
10	Miscellaneous Expenses	:	Rs.	40,000.00
11	Depreciation	:	Rs.	21,700.00
12	Insurance	:	Rs.	2,170.00
13	Interest (As per the PLR)	_	De	20.240.00
	a. C.E.Loan	:	Rs.	28,210.00
	b. W.C.Loan	:	Rs.	24,700.00
	Total Interest		Rs.	52,910.00
14	Working Capital Requirement	:		
	Fixed Cost	-	Rs.	230,380.00
	Variable Cost		Rs.	947,700.00
	Requirement of WC per Cycle		Rs.	196,347.00

15 **Cost Analysis**

Sr.No.	Particulars	Capacity Utilization(Rs in '000)				
		100%	60%	70%	80%	
1	Fixed Cost	230.38	138.23	161.27	184.30	
2	Variable Cost	948.00	568.80	663.60	758.40	
3	Cost of Production	1178.38	707.03	824.87	847.90	
4	Projected Sales	1400.00	840.00	980.00	1120.00	
5	Gross Surplus	221.62	132.97	155.13	177.30	
6	Expected Net Surplus	200.00	111.00	133.00	156.00	

Note : 1. 2.

All figures mentioned above are only indicative. If the investment on Building is replaced by Rental then a. Total Cost of Project will be reduced. b. Profitability will be increased.

Interest on C.E.will be reduced. C.